



## SportsArt came tops for quality and value for money

Deans Community High School located in the town of Livingston, recently appointed international manufacturer SportsArt to supply and install fitness equipment to the new school opened in 2009 and to which, the public have access to the sports facilities and a 25m swimming pool.

Charged with heading up this procurement project, Aaron Leary (TITLE??) went online to search for possible suppliers whose equipment would meet the criteria of quality, durability and reliability as the facilities would be used not only by the school, but opened to public membership. Also, price and value for money had to be considered and as result, several companies were invited to tender.

Aaron Leary reported, "I found SportsArt to be very personable and eager to discuss what equipment was required and in layout design, whilst maintaining a professional manner. However, the main reason for awarding them the contract, apart from the fact that the equipment was well engineered, was that I found SportsArt's tender to offer excellent value for money. They offered a much cheaper quote for a good and balanced range of cardio and strength training equipment, without us having to consider any need for lowering the spec on equipment.



Simply put, we choose SportsArt equipment over other competitor tenders basically on "price" without the compromise of inferior equipment. We can confidently claim that when a potential customer visits the new gym and looks at the facilities and new treadmills, ellipticals, bikes and strength training equipment, at least 99% become members!

The project was completed on time and within budget and the equipment is performing excellently and no service issues have arisen as yet.

Deans Community High School have nothing but praise so far and would recommend them to anyone looking for good equipment at a very reasonable price.

